

## An Important Problem: theory does not explain data!

- A vast literature has documented that (i) US inflation persistence has fallen in recent decades, and (ii) that the Phillips curve has flattened in recent decades
  - However, these empirical findings are difficult to explain in monetary models
  - A change in firms' belief formation in the 1980s can help understand these challenges!
  - Sluggishness in expectation responses to information until the 1980s, but not afterwards
    - Break coincides with a change in the US Federal Reserve's communication policy
- (i) Explain fall in inflation persistence through a decrease in information frictions
- Change in firms' forecasting behavior explains 90% of the fall in inflation persistence:  $\downarrow \rho$  in

$$\pi_t = \rho\pi_{t-1} + \varepsilon_t$$

- (ii) Explain changes in Phillips curve through a decrease in information frictions

- Flattening implies that central bank actions are less effective in affecting inflation:  $\downarrow \kappa$  in

$$\pi_t = \kappa\tilde{y}_t + \beta\mathbb{E}_t\pi_{t+1} \quad (1)$$

- Under noisy information, Phillips curve enlarged with anchoring and myopia

$$\pi_t = \omega_1\pi_{t-1} + \omega_2\kappa\tilde{y}_t + \omega_3\beta\mathbb{E}_t\pi_{t+1} \quad (2)$$

- Explain changes in the Phillips curve dynamics through changes in beliefs:  $\{\downarrow \omega_1, \uparrow \omega_3\}$
- Under *general* information structure, no evidence of a change in  $\kappa$

## Inflation Persistence: the first puzzle

- Literature documents changes in inflation dynamics over time: level, volatility, persistence,...
- Persistence:** high persistence up until the mid-1980s, falling significantly since then (Cogley and Sbordone 2008; Cogley, Primiceri and Sargent 2010; Goldstein and Gorodnichenko 2020)
- Fall in inflation persistence not easily understood through the lens of monetary models: "inflation persistence puzzle" (Fuhrer 2010)
  - Structural shock persistence: stable (monetary, TFP, cost-push)
  - Optimal monetary policy: insufficient and unlikely
  - Change in trend inflation: insufficient
- Contribution:** explain this fall through changes in expectations

## Flattening in Phillips Curve: the second puzzle

- Literature arguing flattening of Phillips Curve, mixed results
- Flattening:** inflation less affected by demand side (including interest rate)
- Benchmark NK: inflation path given by (1). Explain flattening: only  $\downarrow \kappa$
- Contribution:** show that  $\kappa$  has not changed, and explain the change in dynamics via expectations

## Empirical Evidence on Sluggishness in Expectations

- Data:** Survey of Professional Forecasters. Robust to Livingston Survey
- Firms' forecasts used to underreact to information before mid-1980s, not afterwards
- Forecast underreaction:** positive co-movement between forecast errors and revisions

$$\text{forecast error}_t = \pi_{t+4,t} - \mathbb{E}_t\pi_{t+4,t}, \quad \text{forecast revision}_t = \mathbb{E}_t\pi_{t+4,t} - \mathbb{E}_{t-1}\pi_{t+4,t}$$

- Consistent with noisy information models (forecast errors react to monetary shocks and disagreement does not)

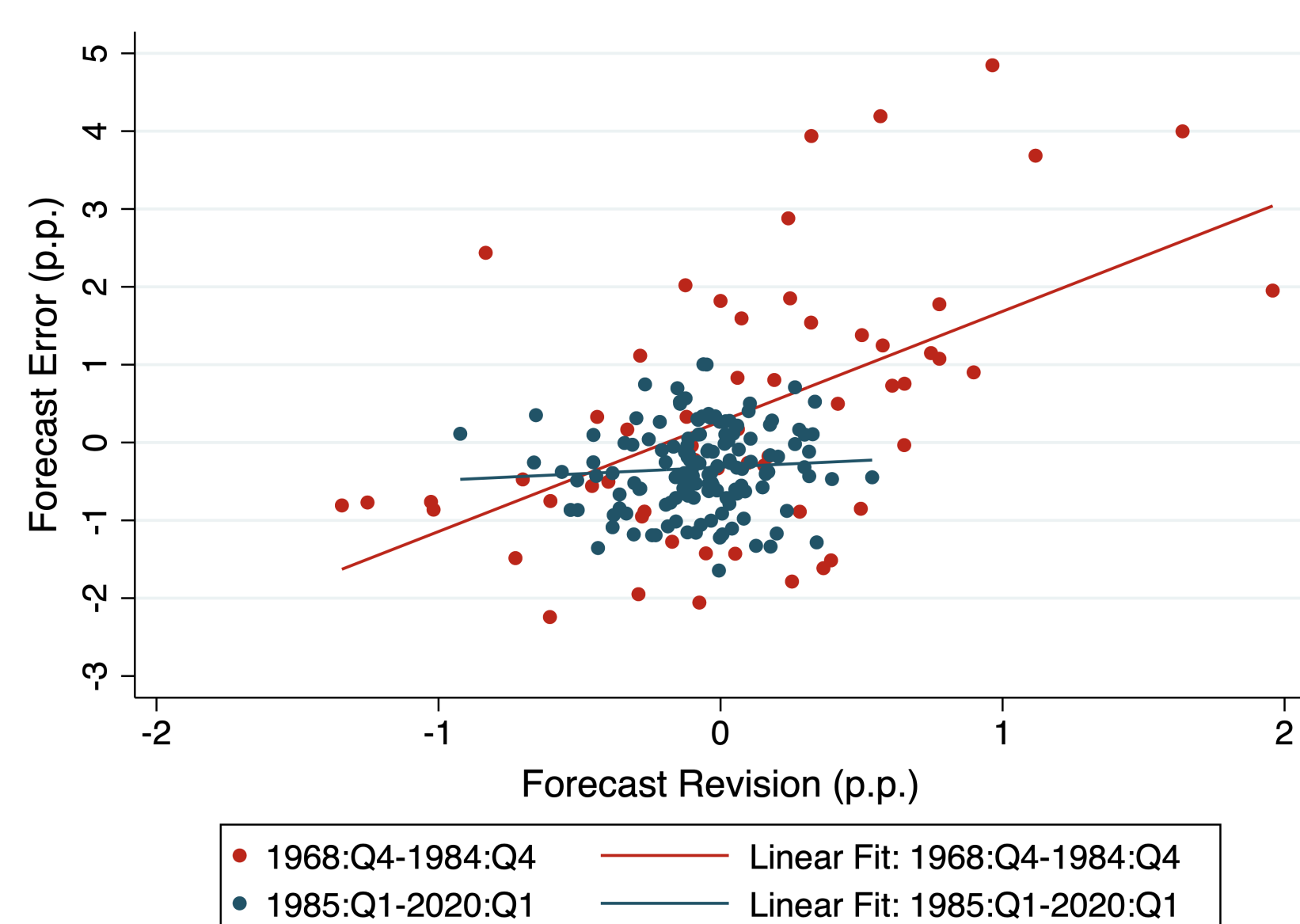


Table: forecast error<sub>t</sub> = α + (β<sub>rev</sub> + β<sub>rev,\*</sub> × 1<sub>{t≥t\*}</sub>) revision<sub>t</sub> + ε<sub>t</sub><sup>rev</sup>

|                                | Full Sample         | 1968:Q4-1984:Q4     | 1985:Q1-2020:Q1       | Structural Break     |                      |
|--------------------------------|---------------------|---------------------|-----------------------|----------------------|----------------------|
| Revision                       | 1.230***<br>(0.250) | 1.414***<br>(0.283) | 0.169<br>(0.193)      | 1.501***<br>(0.317)  | 1.414***<br>(0.281)  |
| Revision × 1 <sub>{t≥t*}</sub> |                     |                     |                       | -1.111***<br>(0.379) | -1.245***<br>(0.341) |
| Constant                       | -0.0875<br>(0.0696) | 0.271<br>(0.185)    | -0.317***<br>(0.0478) | -0.135*<br>(0.0690)  | 0.271<br>(0.184)     |
| Constant × 1 <sub>{t≥t*}</sub> |                     |                     |                       |                      | -0.587***<br>(0.190) |
| Observations                   | 197                 | 58                  | 139                   | 197                  | 197                  |

Robust standard errors in parentheses  
\* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01

## Theory

- New Keynesian model + **noisy information**
- Households and central bank are NK-standard
- Firms are subject to information frictions

- **Signal extraction** problem: each firm  $j$  observes an imprecise signal  $x_{jt}$  on monetary shock

$$x_{jt} = \text{shock}_t + \sigma_u u_{jt}, \quad \text{with } u_{jt} \sim \mathcal{N}(0, 1)$$

- Generates endogenous forecast underreaction: firms shrink forecasts towards prior beliefs

- Result:** Forecast sluggishness  $\beta_{rev} = \frac{C(\text{forecast error}_t, \text{revision}_t)}{V(\text{revision}_t)}$  increases in information frictions

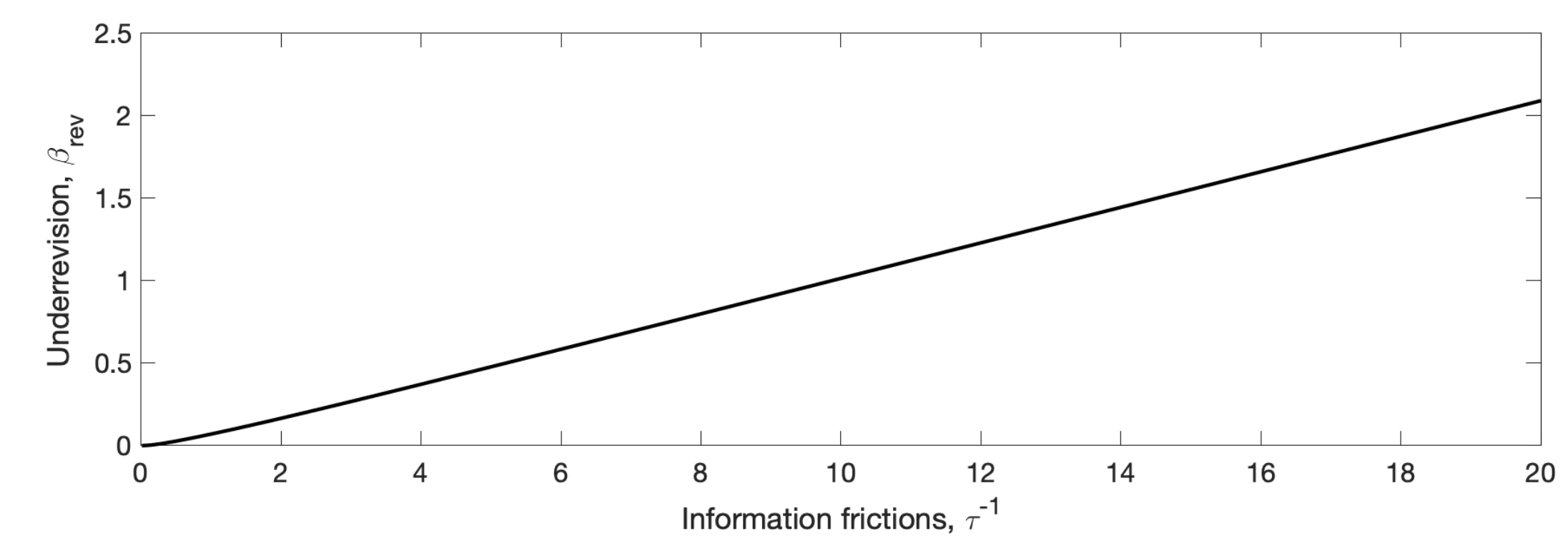


Fig. 3: Forecast sluggishness  $\beta_{rev}$  and information frictions  $\tau^{-1} = \sigma_u^2$

## Fall in Persistence Explained

- Inflation first order autocorrelation  $\rho_1 = \frac{C(\pi_t, \pi_{t-1})}{V(\pi_t)}$  increases in forecast sluggishness  $\beta_{rev}$

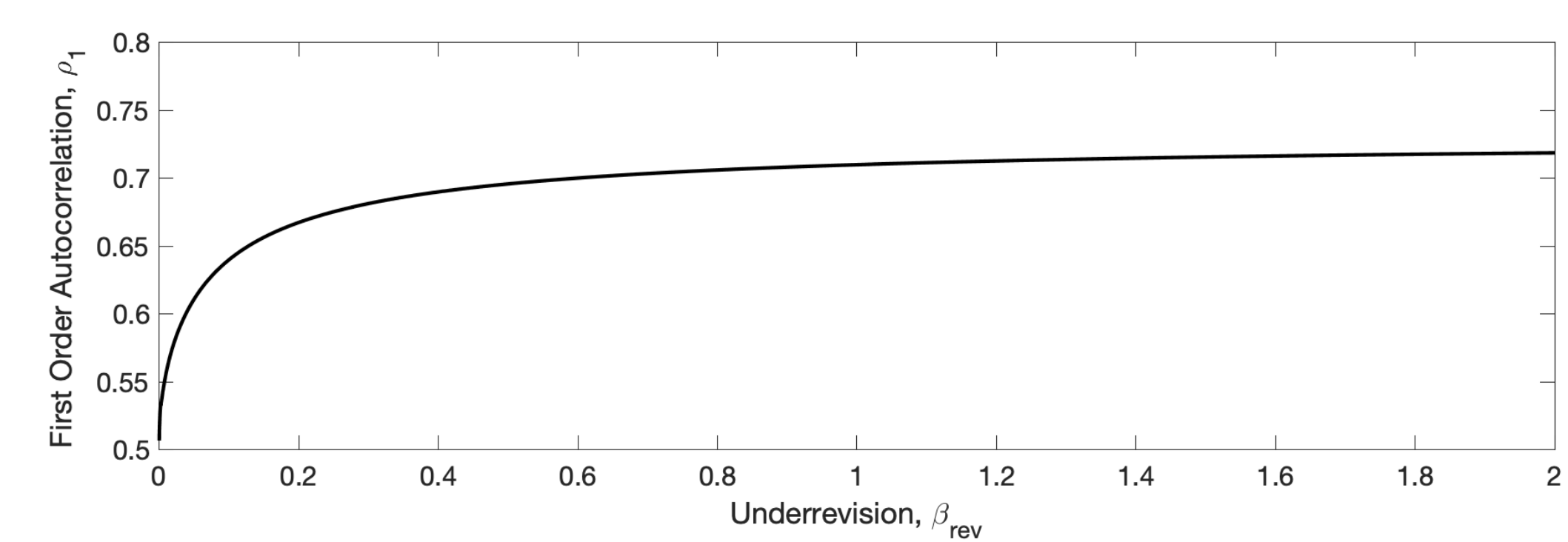


Fig. 4: Autocorrelation  $\rho_1$  and forecast sluggishness  $\beta_{rev}$

- Inflation depends on expectations  $\implies$  persistent expectations increase inflation persistence

Table: First Order Autocorrelation  $\rho_1$ , Data vs. Model

|       | 1968:Q4-1984:Q4 | 1985:Q1-2020:Q1 |
|-------|-----------------|-----------------|
| Data  | 0.757           | 0.497           |
| Model | 0.716           | 0.500           |

## Flattening Phillips Curve Explained

- Empirical evidence: information frictions before mid-1980s, not afterwards
- Model implication:
  - Pre-1985, Phillips curve under information frictions (extended with anchoring and myopia:  $(\omega_1, \omega_3) \in (0, 1)^2$ )

$$\pi_t = \omega_1\pi_{t-1} + \omega_2\kappa\tilde{y}_t + \omega_3\beta\mathbb{E}_t\pi_{t+1}$$

- Post-1985, Phillips curve under no information frictions post-1985:  $\omega_1 = 0, \omega_2 = \omega_3 = 1$

$$\pi_t = \kappa\tilde{y}_t + \beta\mathbb{E}_t\pi_{t+1}$$

- Consistent with empirical evidence on the Phillips curve!

Table: Regression table

|  | Wedge Phillips Curve |
|--|----------------------|
| $\pi_{t-1}$                                      | 0.720***<br>(0.131)  |
| $\pi_{t-1} \times \mathbb{1}_{\{t \geq t^*\}}$   | -0.597**<br>(0.232)  |
| $\tilde{y}_t$                                    | 0.0566<br>(0.0488)   |
| $\tilde{y}_t \times \mathbb{1}_{\{t \geq t^*\}}$ | -0.0143<br>(0.0781)  |
| $\pi_{t+1}$                                      | 0.273**<br>(0.129)   |
| $\pi_{t+1} \times \mathbb{1}_{\{t \geq t^*\}}$   | 0.643***<br>(0.244)  |
| Observations                                     | 202                  |

HAC robust standard errors in parentheses  
Instrument set: four lags of effective federal funds rate, CBO Output gap, GDP Deflator growth rate, Commodity inflation, M2 growth rate, spread between long and short-run interest rate and labor share.  
\* p < 0.10, \*\* p < 0.05, \*\*\* p < 0.01

## Conclusion and Policy Implications

- A change in US firms' **belief formation** in the mid-1980s can explain two empirical challenges: (i) the fall in inflation persistence, and (ii) the "flattening" of the Phillips curve
- Document forecast underreaction before mid-1980s, not afterwards: positive co-movement between forecast errors and revisions
- Explain around 90% of fall in **inflation persistence** through changes in expectations: given that inflation is forward-looking (depends on expectations), forecast underreaction generates persistence in inflation
- Explain changing dynamics in **Phillips curve** through changes in expectations: reshuffle between backward and forward-lookingness
- Lessons** for monetary policy:
  - Communication policy affects macro dynamics
  - Fed's actions have less memory - ideal for addressing temporary spikes in inflation!